

Commercial Manager

Job purpose

To handle commercial aspects of dealing with shipyards/ clients.

Job responsibilities

- Commercial support for all New Building projects/ tenders
- Review and negotiate all quotations from shipyards/ vendors.
- Manage budgets for all New Building projects.
- Monitor and resolve commercial and contractual issues of a newbuild project.
- Liaise with the site/ project team to ensure that the team understands and adheres to the contractual obligations and commercial impacts.
- Ensure that all engineering changes that have commercial impacts are captured and updated.
- Review site instructions and quotations from the shipyard/ vendors.
- Liaise with vendors for quotations on equipment for new vessel development.
- Develop effective process flows for site team, project support and commercial/ finance team.
- Ensure the current PR/ PO are raised on a timely basis.
- Update of weekly commercial report.

Job requirements

- Minimum Diploma or Degree in Engineering, Supply Chain or Marine related fields.
- Minimum 5 years of related working experience.
- Good initiative and able to work with minimal supervision.
- Pro-activeness with a strong sense of urgency.
- Good interpersonal and organizational skills.
- Ability to multi-task.
- Meticulous and efficient.

Company Overview

Vallianz Holdings Limited is a well-established operator of offshore support vessels (“OSVs”). For close to 30 years, we have answered the needs of the global energy industry through well-implemented integrated offshore marine solutions with a progressive yet pragmatic vision, and a team of highly-motivated industry experts working in close collaboration with every customer.

We are a publicly listed enterprise registered in Singapore with an international footprint, spanning markets across the Middle East, Asia Pacific and Gulf of Mexico. To provide adaptive solutions in an environment of rapidly evolving needs, Vallianz and its associated companies have a fleet of 74 OSVs which comprise anchor handling tugs with supply capabilities, platform supply vessels, offshore floating storage and supply vessels, submersible launch barges, maintenance and accommodation vessels, utility support vessels, flat top cargo barges, accommodation work barges, towing tugs, utility vessels, liftboats and crew boats.