

# Join our Team!

## WE ARE **HIRING** Executive, Commercial

### Who are we?

Vallianz Holdings Limited is a well-established operator of offshore support vessels (“OSVs”). For close to 30 years, we have answered the needs of the global energy industry through well-implemented integrated offshore marine solutions with a progressive yet pragmatic vision, and a team of highly motivated industry experts working in close collaboration with every customer.

We are a publicly listed enterprise registered in Singapore with an international footprint, spanning markets across the Middle East, Asia Pacific, and Gulf of Mexico. To provide adaptive solutions in an environment of rapidly evolving needs, Vallianz and its associated companies have a fleet of more than 100 OSVs which comprise anchor handling tugs with supply capabilities, platform supply vessels, offshore floating storage and supply vessels, submersible launch barges, maintenance and accommodation vessels, utility support vessels, flat top cargo barges, accommodation work barges, towing tugs, utility vessels, lift boats, and crew boats.

With our Shipyard in Batam, Indonesia, downstream services such as fabrication and engineering capabilities, vessel docking, repair and maintenance works are fully dedicated to supporting our subsidiaries, partners, and clients. This further enhances our value proposition by broadening the spectrum of our marine services and takes us closer to our core focus on delivering operational and service excellence.

### Job Purpose

To provide support for the utilization of company’s marine assets and to understand the market situations and condition of the assigned region.

## Job Responsibilities

- Responsible for Marketing and Chartering of Offshore Supply Vessels to local & overseas clients.
- Develop executable business development plans for assigned region.
- Able to engage global industry contacts and cultivate strong relations with clients / partners.
- Provide weekly marketing report on business negotiations, proposals and tenders handle by individual and team.
- Solicit and collate market intelligence for development of business strategy.
- Coordinate and work with internal cross-functional departments & companies to support the execution and delivery of projects.
- Timely payment collection on their projects.
- Coordinate and ensure timely delivery of vessel to client.

## Required Skills

- Minimum Diploma/Degree in Engineering/Marketing or Business will be preferred.
- Minimum 3 years relevant experience, preferably in Marine industry.

## We Offer

- Competitive remuneration package.

## Benefits

- Annual Leave
- Group and Dental Insurance
- Birthday Leave
- Flexible working hours

Please send your resume or CV to [hr@vallianzholdings.com](mailto:hr@vallianzholdings.com)